

Make informed decisions on implants to reduce spend.

1. Educate and automate.

Inform surgeons and staff with detailed and objective information on implants and their alternatives with the Product Data Catalog.

2. Measure your performance.





Access turnkey cost and usage analytics on surgeons, procedures, and the facility as a whole - in seconds, not hours - with ALTA.

3. View intelligent recommendations.

GPS guides you through potential opportunities to convert usage or establish fair market value pricing on the implants in use at your facility.

Product Comparison Table

ZIMMER BIOMET Taperloc vs STRYKER ORTHOPAEDICS Accolade vs NEXTSTEP ARTHROPEDIX iNSitu

	 Taperloc Complete Reduced Distal Stem	 ACCOLADE II Hip System Femoral Stem	 Taperloc Complete Full Profile Stem Size 10...	 STEM FEMORAL SIZE 9 STANDARD FORGED
Division	Total Hips	Total Hips	Total Hips	Total Hips
Product Type	Femoral Stems	Femoral Stems	Femoral Stems	Femoral Stems
Company	ZIMMER BIOMET	STRYKER ORTHOPAEDICS	ZIMMER BIOMET	NEXTSTEP ARTHROPEDIX
System	Taperloc	Accolade	Taperloc	iNSitu
Approach	Traditional	Anterior and Traditional	Traditional	Traditional
Coating Type	Plasma Spray Proximal	Plasma Spray Proximal	Plasma Spray Proximal	Porous Beads Proximal
Fixation Type	Cementless	Cementless	Cementless	Cementless
Morse Taper (mm mm)	12/14	12/14	12/14	12/14
Shape	Wedge	Wedge	Wedge	Wedge
Stem Length (mm)	112	111	112	111

2019 Biologics Case Study for Specialty Hospital

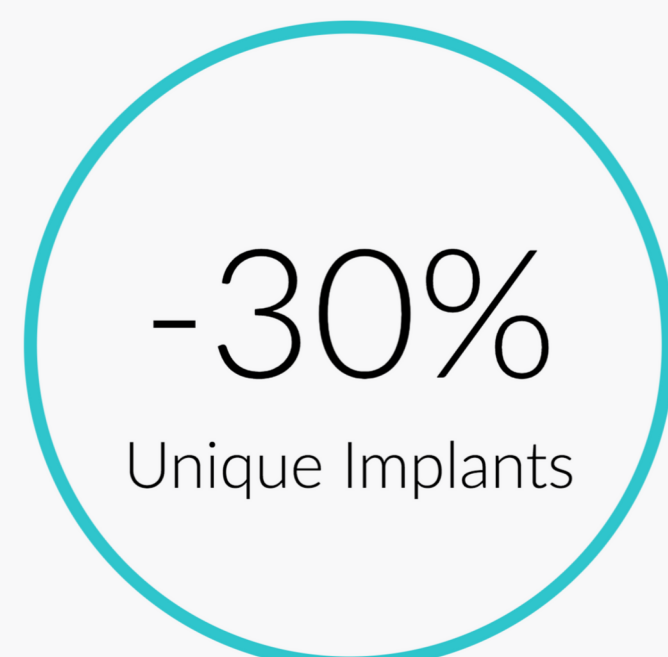
Challenges:

The customer experienced high implant spend, numerous vendors with redundant products, an inability to objectively compare products, and above fair market value pricing.

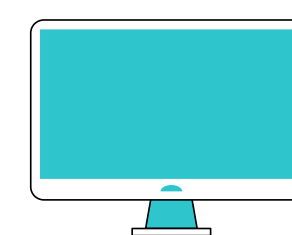
Analysis:

Relatable analyzed \$10M in biologics usage, delivered analytics that highlighted clinical variation (ALTA) and included 440 additional biologic products to be included within GPS.

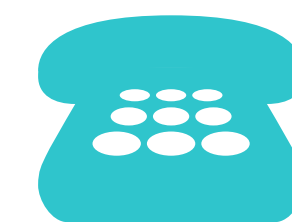
Results:



25%
Achievable Savings



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